



Leadership Development Program Overview

Wise decisions

Drive performance

www.10kconsulting.com.au

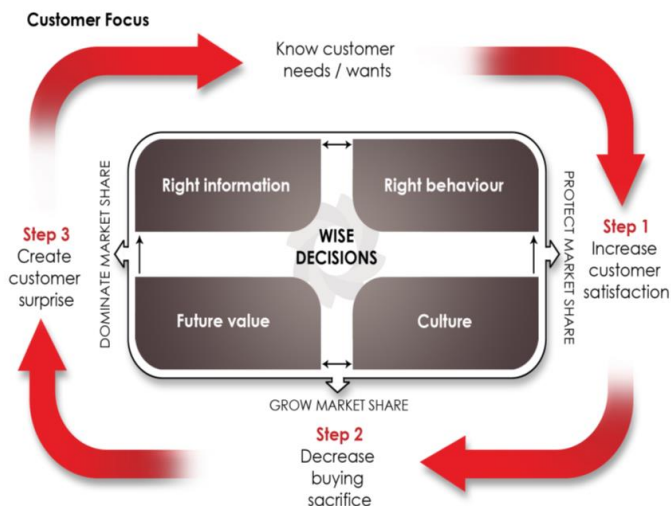
 **10k** CONSULTING
Master Your Performance



Master your Performance

10k Consulting takes a hands on approach to supporting clients to improve their business performance. Using our InfoWise model 10k Consulting targets the effectiveness of decision making of managers, relevance of systems, and alignment of processes to deliver great experiences for customers and employees, and results for shareholders.

InfoWise model – align business decisions with customers and shareholders

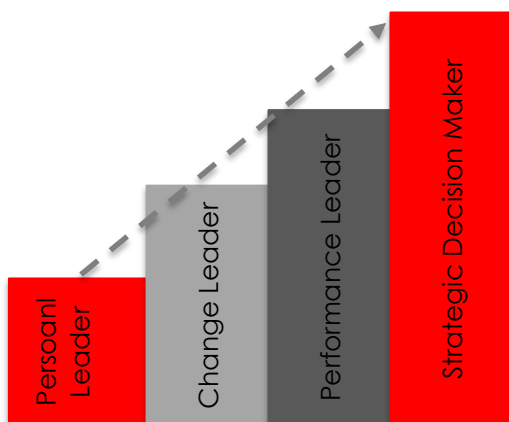


We believe everyone can improve performance and realise their potential by making wise decisions.

We provide individuals, groups and companies with simple tools that enables them to combine the right information with the right behaviour to make wise decisions.

10k Consulting works with companies of all sizes to improve customer awareness and experiences, increase revenue, develop leaders and team performance, and improve cost management and financial control.

Integrated Performance Leadership Development Programs



Placing wise decision making at the centre of all our programs 10k Consulting provides participants with the opportunity to explore how they can develop their "Personal Leadership" in order to be effective People leaders.

Focusing on performance, our programs are designed to deliver financial results for organisations.

The content, structure and follow up coaching support ensures each participant is best positioned to transition knowledge into action, embedding new practices in the business, engaging the workforce, delivering for the customer and achieving results.

Programs can be completed in isolation or as a set over time. They can be completed by teams from one organisation completed by individuals that are currently in a leadership role, people aspiring to take on a leadership role or people that are just interested in being great decision makers.

WISE DECISIONS

DRIVE PERFORMANCE



Personal Leadership

Personal Leadership – Team Member Program

Individual Resilience = Great Team Contributor

Increase team resilience & performance

The world is full of distractions. With competing demands for our attention, managing our emotions and the health and wellbeing of our brain is paramount.

It can enable each of us to make better personal decisions, manage our emotions and achieve improved relationships in both work and life thereby unlocking our potential.

Make wise decisions – achieve your potential

Throughout the program we explore critical brain function and its impact on reactions, personal bias and self-deception. We also analyse fight and flight tendencies and their impact on personal actions. In addition we look at static and growth mindsets, and our personal influence. We work with individuals using a variety of tools to create a new framework for decision-making.

Targeting improved personal leadership and decision making capability, participants explore how to:

- Make wise decisions
- Define how you make a contribution to a team or group
- Uncover your influence
- Explore your mindset
- Define and redefine your decision making process through emotions and reactions



Latest findings in Neuroscience & Mobile App Technology

10k Consulting have embraced the scientific advances of the last decade by building advanced leadership programs that integrate neuroscience with leadership behavior and wise decision making.

Integrating a combination of face-to-face group learning, one on one performance coaching and Mobile App technology, all participants are supported to build the personal disciplines that will enable them to transition knowledge into improved practice.

By participating in our 1 day program (and follow up coaching) participants improve their ability to make wise decisions, manage personal reactivity and resilience, and be a great team contributor.

Who should attend the Wise Decision Maker program?

- Decision makers
- Whole Teams or individual Team members
- Team leaders
- Managers
- Senior and Principal Advisors
- Emerging leaders

For more information contact info@10kconsulting.com.au

WISE DECISIONS

DRIVE PERFORMANCE

www.10kconsulting.com.au

 **10k** CONSULTING
Master Your Performance



Change Leadership

Change Leader Program

*Leadership is not a position;
Leadership is not a rank;
Leadership is a decision.
A decision to sacrifice your own comfort in order to make others feel safe!*

Simon Sinek – International Author

Implementing a change can create fear & disengagement

World leading author and Harvard Professor, John Kotter has found that 70% of change initiatives fail!

Our experience working with small and large corporations is consistent with Kotter's research. Commonly change initiatives fail to realise the projected returns on investment due to lack of employee adoption.

The most common issues we experience is that people refuse to adopt the "change in practice" because they perceive a high degree of disadvantage, they are reacting to "being told what to do", and they are highly skeptical and do not believe that a change needs to take place.

In many cases we are told the change has failed due to a lack of engagement by the leadership group throughout the process.

Be a leader of change & empower action

10k Consulting believe change is lead, rather than managed. We see the most success when leaders seek to inspire their colleagues to have a sense of hope for the future, feel safe to contribute to the process of change, and enable them to make wise decisions when difficult situations arise.

Our Change Leadership program assists leaders to create and implement:

- A mindset for change within teams
- Wise decision making practice to improve speed and agility in the workplace
- A Performance Leadership framework to drive performance
- Kotter's internationally renowned change methodology
- 5 Performance principles that lift engagement



Latest findings in Neuroscience & Mobile App Technology

10k Consulting have embraced the scientific advances of the last decade building advanced leadership programs that integrate neuroscience with leadership behavior and wise decision making.

Integrating a combination of face-to-face group learning, one on one performance coaching and Mobile App technology, all participants are supported to build the personal disciplines that will enable them to transition knowledge into improved practice.

By participating in our 2 day program (and follow up coaching) participants improve their ability to be future-focused, resilient, disciplined and prepared for the possible oppositions they may encounter throughout the change cycle.

Who should attend the Change Leader program?

- Team leaders and Frontline Managers
- Operations managers
- Finance managers
- HR Managers
- Project leaders
- Senior and Principal Advisors
- Emerging leaders

For more information contact info@10kconsulting.com.au

WISE DECISIONS

DRIVE PERFORMANCE

www.10kconsulting.com.au

 **10k** CONSULTING
Master Your Performance



Performance Leadership

Performance Leader Program

Wise Decisions Making = Great Performance

Create the business agility you need to succeed

We work in environments that have competing demands on our time, provide limited resources and strive to improve on previous results. Stress is the order of the day. Increased resilience is the solution required.

With our partners at BrainUnlocked we have utilised cutting edge neuroscience research to rewrite the playbook on managing complexity.

How? Through an improved understanding of both brain vitality and the decision-making process.

We explore:

- Critical brain function and its impact on reactions
- The difference in fast and slow thinking
- Personal bias and self-deception
- Fight and flight tendencies
- Myths and mindsets

Using our "Management Operating System (MOS) Improvement Approach" and performance leadership pipeline methodology, we provide the tools and confidence for participants to change their decision practices and affect change.

Targeting improved personal leadership and decision making capability participants explore how to:

- Strengthen the "me" in teamwork and contribute more
- Create growth mindsets that increase agility and speed
- Simplify performance management to five base principles
- Improve critical decision making
- Increase team engagement and performance
- Deliver on their value proposition to customers



Embed a wise decision making culture to perform

10k Consulting have embraced the scientific advances of the last decade building advanced leadership programs that integrate neuroscience with leadership behavior and wise decision making.

Integrating a combination of face-to-face group learning, one on one performance coaching and Mobile App technology, all participants are supported to build the personal disciplines that will enable them to transition knowledge into improved practice.

By participating in our 2 day program (and follow up coaching) participants improve their ability to be performance focused, resilient, disciplined and prepared to focus on the "things that matter" to embed the mindsets that drive wise decision making and performance excellence.

Who should attend the Performance Leader program?

- Frontline Managers
- Operations managers
- Finance managers
- HR Managers
- Senior and Principal Advisors
- Emerging leaders

For more information contact info@10kconsulting.com.au

WISE DECISIONS

DRIVE PERFORMANCE

www.10kconsulting.com.au

 **10k** CONSULTING
Master Your Performance



Strategic Leader Program

Leadership is the capacity to translate vision into reality.

Warren Bennis – International Author

Speed and accuracy of decision is critical

For the most routine choices it's enough to know how to avoid the errors and biases that affect our judgment. But for the high stakes decisions that leaders must make every day – decisions where managing risks and outmaneuvering rival is key – a different way of thinking is required.

In time of growing complexity, speed of communication and change organisations need their leaders to create teams that are resilient, independent, collaborative and agile.

Using Prof Phil Rosenzweig's ground breaking work in decision making participants spend time reconstructing and refining how they can evolve their decision making practice in order to take their leadership performance to a new level.

Obtain results by enabling internal talent

Recognising every person has the capacity to learn and improve, it is the role of the Strategic Decision Maker within the businesses to see this take place, aligning the decisions of employees and managers with the competing needs and expectations of customers and shareholders.

Our Strategic Decision Maker Program assists leaders to:

- Define and embed the performance mindset which drives wise decision making
- Create the leadership capability to embed a mindset for performance
- Set the business performance framework that informs, analyses and recognizes achievement
- Embed 5 performance principles that increase individual engagement and results
- Close the gap between strategic goals and day to day performance



Latest findings in Neuroscience & Mobile App Technology

10k Consulting have embraced the scientific advances of the last decade building advanced leadership programs that integrate neuroscience with leadership behavior and wise decision making.

Integrating a combination of face-to-face group learning, one on one performance coaching and the Mobile App technology, all participants are supported to build the personal disciplines that will enable them to transition knowledge into improved practice.

By participating in our 2 day program (and follow up coaching) participants improve their ability to create a business that is future-focused, resilient, and able to translate strategic ideas into affective daily decisions and actions.

Who should attend the Strategic Decision Maker program?

- General Managers
- Operations managers
- Finance managers
- HR Managers
- Emerging leaders

For more information contact info@10kconsulting.com.au

WISE DECISIONS

DRIVE PERFORMANCE

www.10kconsulting.com.au

10k CONSULTING
Master Your Performance