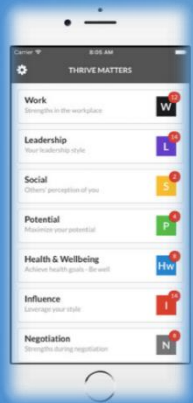
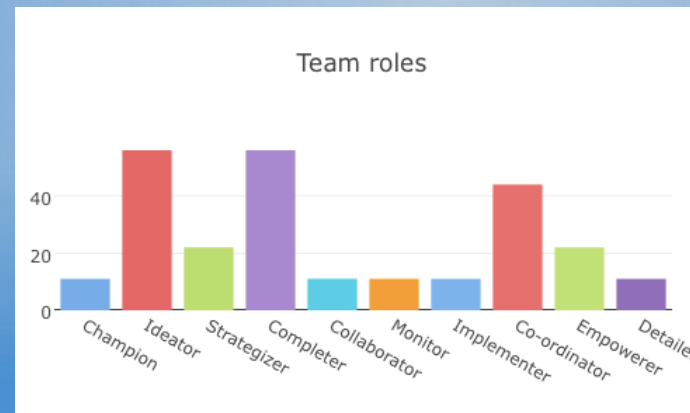


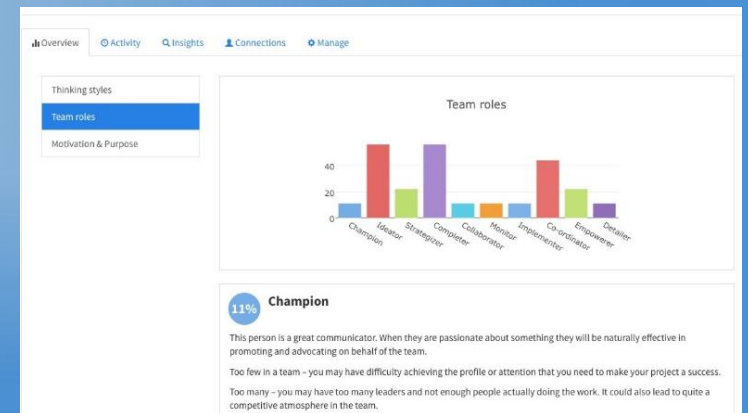
Individuals gain insights into strengths & blind spots to improve on



Teams gain insights into strengths, work preferences, decision making and motivation



Managers have real time access to team data via Thrive Matters dashboard



### Team Performance

Move performance past KPI's Target motivation and decision making...

### Change Leader

Turn change on its Head!  
Be an Adaptive Leader...

### Create wisdom with the right information

Thrive Matters delivers Managers, HR Professionals and the Team members insights into personal and collective thinking styles and decision making, individual work preferences and motivators.

Lift individual confidence, resilience, agility and commitment and create a team of high performing contributors.

### Talent Acceleration

Be the person you desire  
make wise decisions and master  
your performance...

### Leverage Diversity

Know our bias, embrace our  
Strengths and perform...



# EMPOWER THE POTENTIAL

In every individual....In every team.....Across your organisation!

## Team Performance

Move performance past KPI's –  
Target motivation and decision  
making...

### Move performance past KPI's – target motivation and decision making.

Do you think the time spent on KPI's and performance reviews is wasted time? Would you prefer to have a clearer understanding of how and why decisions are being made in your team? Would you prefer to understand how an individual's efforts can generate better outcomes?

**Neuroeconomist, Dr Paul Zak, says, “Trust is the secret sauce of high performing teams and organisations”.**

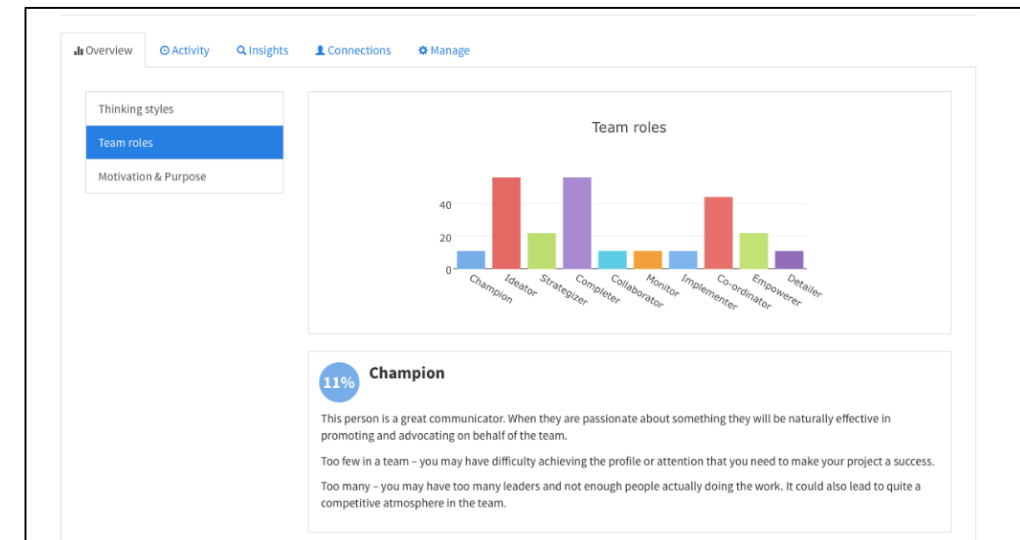
Teams that foster high levels of trust with each other and their colleagues are more likely to collaborate, act with agility and the maintain a focus on the bigger picture result.

The Thrive Matters talent accelerator and people analytics platform delivers the quantitative data you need to build high trust, high engagement team environments.

Use Thrive Matters to gain insights into:

- Thinking styles within the team that drive decision making
- Unconscious bias and blind spots that limit performance
- Common work methods and alternative approaches
- The team mix and leveraging it within the business context
- Pathways to improve performance

Be a high performance leader, play to your strengths by expanding your insights.





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## Change Leader

Turn change on its Head! Be an Adaptive Leader...

## Turn change on its head! Be an Adaptive Leader.

How often do you see change efforts in your business fall short of the desired outcome? How many times have you longed for insights into your workforce that predict how team members will respond to change?

**World leading authority on change, Professor John Kotter from Harvard Business School, estimates that 70% of all change efforts fail!**

This does not need to be the case for you and your organisation.

With the latest insights from neuroscience combined with highly predictive psychometrics, leaders, team members and HR professionals can work collaboratively to turn the tables on de-motivating change experiences.

The Thrive Matters talent accelerator and people analytics platform, delivers users the quantitative data required to be ahead of the change curve. Thrive provides data and insights that allow leaders to;

- Determine the readiness of the workforce to adopt change
- Understand factors that create resistance within teams
- Differentiate by team, the key motivational factors that can be used to keep team members engaged through change
- Gain behavioural insights to adapt to team and business needs
- Have a blueprint for targeted communication through the change cycle

Be an Adaptive Leader and use Thrive Matters to deliver a successful change!





# EMPOWER THE POTENTIAL

In every individual....In every team.....Across your organisation!

## Talent Acceleration

Be the person you desire, make wise decisions and master your performance...

### Be the person you aspire to be – make wise decisions and master your performance.

Do you have a desire to see everyone realise their potential? Would you like members of your team to take greater responsibility for their behaviour and performance? Do you want your team to show more proactivity?

Proactivity, resilience, and tenacity, all come from the individual. While people around us influence our decisions, each of us make the decisions that determine our future.

**The fastest way of creating a new habit is through “ahha” moments & personal insights – Neuroleadership Institute.**

We all have habits that help us as well as those that inhibit us at work and at home. Personal insight into our strengths and being conscious of how we impact others, is key to transforming our work behaviours and realising our potential.

Using Thrive Matters, leaders and team members can work together to focus on individual and collective talents that will propel the organisation forward. The Thrive Matters talent accelerator and people analytics platform delivers the quantitative data required for leaders to maximize the talents available to them. It provides data and insights to;

- Affirm and utilise team member strengths
- Improve coaching conversations
- Align goal setting with individual and collective strengths
- Improve the ability to complete role tasks and contribute to the team
- Help team members take personal responsibility for their levels of motivation and engagement.

Be an inspiring leader and use Thrive Matters to achieve your vision!





# EMPOWER THE POTENTIAL

**In every individual....In every team.....Across your organisation!**

## Leverage Diversity

Know our bias, embrace our Strengths and perform...

### Foster understanding and confidence in others – nurture all strengths and perspectives to enhance performance.

Do you want team members to be more confident? Is it hard to get people to embrace different ideas and approaches to work? Would you like to see people work with diversity more effectively? It is well documented that high performing teams are able to identify their blind spots and create space for diverse ideas and approaches to be heard. Teams that embrace different perspectives are more agile and able to respond to changing business demands.

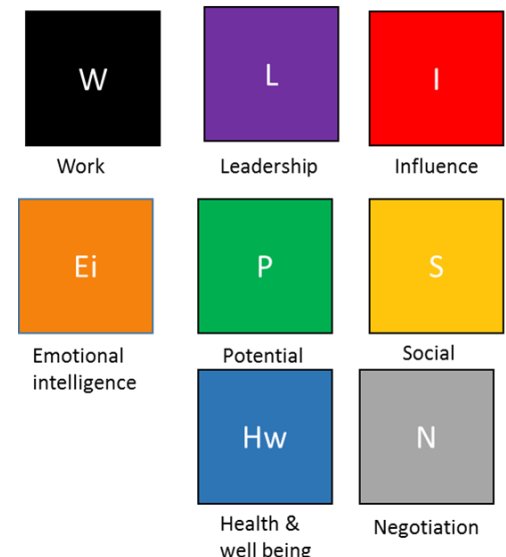
Creating and embracing a diverse workplace delivers broader insights into problem solving and more agile decision making. It can also introduce more complex team dynamics that can create conflict and dysfunction. The key is the wise decision to demonstrate inclusive leadership.

An increased awareness of different thinking styles, motivations and approaches to work helps teams value different perspectives. The Thrive Matters talent accelerator and people analytics platform delivers the insightful data for individuals, leaders and teams to:

- Build confidence and personal skills by focusing on each individual's strengths
- Increase levels of resilience and performance under pressure
- Identify unconscious bias within teams and improve decision making
- Understand diverse thinking styles and embrace alternative work approaches
- Create a more inclusive approach to communication in teams and workforce generally.

Be a Wise Leader – harness the different talents and perspectives.

#### Individual Strengths





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## Investment Overview

### Managers / HR Professionals

1. Phone or Web App access for users
2. Team has continual access to Personal Strengths data for one year.
3. Manager has real time access to Thrive Matters team dashboard for one year
4. Manager and HR professionals have access to data and performance suggestions on Motivation & Purpose, Team Roles, Thinking styles and decision making.
5. Cloud based, no IT infrastructure required.

Single Annual License      \$80.00 +GST

Package prices for Licenses and Thrive Matters training are available.

### Consultants

1. Expand your service offerings to clients in the area of people analytics.
2. Competitive pricing that delivers benefits for you and your clients.
3. Easy signup and delivery processes for clients.
4. Collaborative approach that helps all users most effectively utilise Thrive Matters platform.
5. Personal access to support from 10k Consulting on both content and platform.

### Licensed Development Programs

There are three licensed programs designed to develop leaders to effectively utilise the Thrive Matters platform.

#### Single Day Programs:

1. **Thrive Champions** – Creating the internal champions who will embed the platform in the business.
2. **Thriving Teams** – lifting motivation, confidence, resilience and agility within teams to respond to customers demands and achieve personal goals.
3. **Leading change and Thrive** – Developing the Change Leadership capability in teams, using the right information to motivate and engage teams during change.

For more information contact:  
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